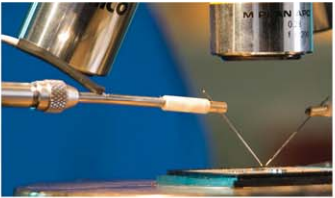


American Recovery & Reinvestment Act of 2009 (ARRA)



Michigan's ARRA Team

- The Governor's office has formed a central office, led by Leslee Fritz to focus efforts, and coordinate and monitor the economic stimulus money
- This Office brings Economic Recovery Coordinators from all of the state departments together to:
 - Coordinate efforts
 - Create processes to manage and monitor efforts
 - Foster relationships with federal agencies
 - Research ARRA and other federal opportunities
 - Communicate information
 - Provide project technical assistance

ARRA Project Priorities for Michigan

Governor Granholm's project priorities and selection criteria for discretionary spending:

- Greening
- "Shovel Ready"
- Sustainable Jobs
- Sustainable Projects
- Efficiency in State and Local Government



About the MEDC



The MEDC promotes smart economic growth by developing strategies and providing services to create and retain good jobs and a high quality of life.

- Partnership between State of Michigan and local communities.
- One-stop resource for business retention, expansion, relocation projects.
- Direct control over resources and programs.
- Structure allows for speed, continuity and flexibility.

MEDC's ARRA Team

- Economic Recovery Coordinators (ERCs)
 - Mike Pohnl
 - Amy Banninga
- Summer Interns
- Research/REMI
- Legislative Affairs and Policy
- New Markets
- Business Development
- CATeam
- Program Administration

ARRA Current Status

- Formula & Competitive funding announcements have begun
- More information arrives daily – see:
 - Recovery.gov
 - Grants.gov
 - Michigan.gov/Recovery
 - MichiganAdvantage.org/Recovery

ARRA Opportunities for Businesses

There are three major areas of opportunity for businesses under ARRA:

- Contracting with government to provide goods and services
- Adjustments and enhancements to existing loan and tax programs
- Competitive grant opportunities for specific and non-recurring projects

ARRA Opportunities for Businesses

Government Contracting

- To participate in any ARRA project, a business must be a registered vendor.
- Michigan DMB recently implemented the MI JumpStart Program to rapidly pre-qualify vendors and provide fast turnaround time on the bid process for the implementation of ARRA. To learn more about being a state vendor: Michigan.gov/BuyMichiganFirst
- Register to be a federal vendor at: FBO.gov

ARRA Opportunities for Businesses

SBA Lending Changes

- SBA's loan programs have been modified through calendar year 2009, or until the funds are exhausted:
 - Raises guarantees
 - Eliminates borrower and selected lender fees
- The Treasury Department will commit up to \$15 billion to help unlock the frozen credit markets.
- SBA Microloan Program has been provided with additional funds to provide very small loans for new or established growing small business concerns.

ARRA Opportunities for Businesses

Other SBA Financing Programs

- The SBA International Trade Loan program is a term loan designed for businesses that plan to start/continue exporting or those that have been adversely affected by competition from imports.
- America's Recovery Capital (ARC) loan program will offer deferred-payment loans of up to \$35,000 backed 100 percent by SBA to viable small businesses that need help making payments on an existing, qualifying loan for up to six months.
- For more information on these programs, visit the SBA's Recovery page. SBA.gov/Recovery

ARRA Opportunities for Businesses

Tax Benefits for Small Businesses

- Bonus depreciation has been extended through 2009, allowing businesses to take a larger tax deduction within the first year of a property's purchase.
- 75 percent of the capital gains in small businesses will be excluded from taxation for investors who hold their investments for five years.

ARRA Opportunities for Businesses

Tax Benefits for Small Businesses

- The IRS will allow businesses with gross receipts of up to \$15 million to “carry back” their losses for up to five years, effectively allowing them a rebate on taxes paid in previous years.
- Small businesses can immediately write off up to \$250,000 of qualified investment in 2009
- Small businesses can reduce their estimated tax payments to 90 percent of the previous year’s taxes

ARRA Competitive Funding Opportunities

- Money will flow through federal agencies by a formal solicitation process – projects will compete for funds.
- Companies, communities and other institutions need to be ready to apply for these opportunities
- MEDC Interns will be used to identify opportunities, but companies and communities need to be proactive and register at Grants.gov

Current Grant Opportunities

- DOD - N/MEMS S&T Fundamentals/DARPA-RA-09-42
DARPA is soliciting innovative fundamental research proposals in the area of nanoelectromechanical systems (NEMS) and microelectromechanical systems (MEMS) devices and arrays enabled by emerging and maturing nano/micro technologies.
- NSF - Computer and Network Systems (CNS): Core Programs/09-556
Division of Computer and Network Systems (CNS) supports research and education projects that develop new knowledge in Computer Systems Research (CSR) program; and Networking Technology and Systems (NeTS).

This is just a sample—see Grants.gov or MichiganAdvantage.org/Recovery
Click on: Selected Federal Opportunities

ARPA-E

ARPA-E is a new organization within the DOE created specifically to foster R&D of transformational energy-related technologies. The program aims to:

- Enhance our economic security by identifying technologies with the potential to reduce energy imports from foreign sources; reduce energy-related greenhouse gas emissions; and improve efficiency across the energy spectrum.
- Ensure we remain a technological leader in developing and deploying advanced energy technologies.
- ARPA-E will uniquely focus on high risk, high payoff concepts - technologies promising true energy transformations. The DOE invests heavily in basic research and ARPA-E is not intended to augment these efforts.

The first round of solicitations has closed, but watch [Grants.gov](https://www.Grants.gov) for more!

Other ARRA Programs of Interest

- DOE Loan Programs
- Recovery Zone Bonds
- Enhanced Trade Adjustment Assistance
- Grants for AE Manufacturers & Energy Producers

ARRA Transparency & Accountability

- Unprecedented levels of transparency and accountability are required.
- The governor of each state must certify projects, and provide measures to assure that funds will be used appropriately.
- Unclear how far the state's role in accounting for funds provided directly to local governments and private businesses

Other State Initiatives

We are working to secure Recovery funding on multiple fronts. A major example:

- MDIT and its partners have developed a vision for Michigan's broadband network that will reduce costs and increase capacity and access for Michigan residents, companies, and government. Michigan's plan will pool competing projects into one integrated plan, avoiding duplication of costs and ensuring more equal access across the state.

Federal Web Resources

- **White House Recovery Portal**
www.Recovery.gov
(and each federal dept's Recovery web page)
- **Find and Apply for Federal Grants**
www.Grants.gov
- **U.S. Government's Virtual Marketplace**
www.FBO.gov
- **Small Business Administration**
www.SBA.gov



State of Michigan Web Resources

- **State of Michigan Recovery Portal**
www.Michigan.gov/Recovery  
- **State of Michigan Contracting Opportunities**
www.Michigan.gov/buymichiganfirst
www.Bid4Michigan.com
- **ARRA Created Job Opportunities/MI Talent Bank**
www.michworks.org/mtb
- **MEDC's Recovery Portal**
www.MichiganAdvantage.org/Recovery



MEDC ARRA Contacts



MICHIGAN
ECONOMIC DEVELOPMENT CORPORATION
THE UPPER HAND



Mike Pohnl
517-373-6567

PohnlM@michigan.org



PURE MICHIGANSM
Your trip begins at michigan.org

Amy Banninga
517-241-2092

BanningaA1@michigan.org



Customer Contact Center
888-522-0103

